



Messe Stuttgart
Key to Markets



Co-located Event:



International
Conference &
Trade Fair for
Machine Vision

**International Trade Fair for Intralogistics
Solutions, Transportation & Process Management**
28 FEB - 01 MAR 2024
IEML, DELHI NCR

HANDS-ON INNOVATION

CONNECTING SMART NETWORKS

Information for exhibitors



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Be a part of it!

INDIA

भारत

NATIONAL LOGISTICS POLICY

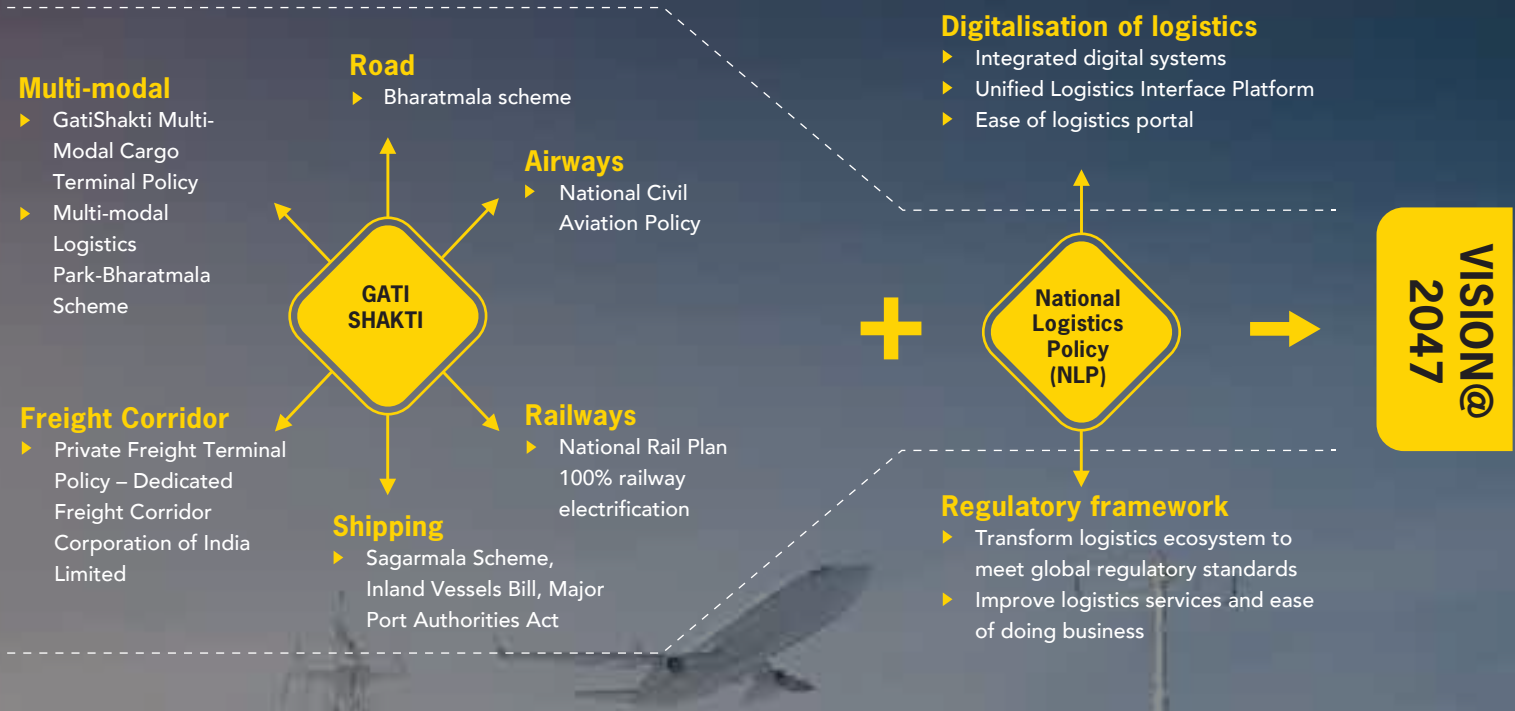
PM
GatiShakti
National Master Plan for
Multi-Modal Connectivity

To ensure quick last mile delivery, end transport-related challenges, save time and money of the manufacturers, prevent wastage of the agro-products, concerted efforts were made and one of the manifestations of those efforts is the National Logistics Policy. GatiShakti and National Logistics Policy together are now taking the country towards a new work culture.

Narendra Modi, Hon'ble Prime Minister of India

CURRENT SCENARIO

- India's logistics sector employs nearly **22 Mn people**. The Indian logistics sector was valued at **USD 215 Bn** in 2021 and is expected to grow at **CAGR 10.7%** during 2021-2026.
- India's logistics sector is estimated to account for about **13-14% of GDP**.
- Demand for warehousing stock to increase from 265 mn sq ft (2021) to **500 mn sq ft (2030)**.
- The stock of cold storage is expected to rise to **41 Mn sq. ft. (2023)** from the current 36 Mn sq. ft
- The government aims to trim the cost of logistics from the current **13-14% of GDP** to **8-9% of the GDP by 2030**.



Key industry drivers

Government initiatives



- Introduction of reforms such as GST and e way bill, driving industry growth, consolidation and efficiency.
- Free trade warehousing zones and logistics parks. Government's warehousing policy on exclusive warehousing zones through public private partnerships to ease transportation and logistics costs and further propel growth.
- Government's focus on infrastructure, logistics development and multi modal connectivity, with INR7.5 lakh crore capex in FY23.

Global manufacturing shift



- Global companies shifting manufacturing focus to India, leading to more demand for warehousing options and logistics services.
- Production Linked Incentive (PLI) scheme boosting domestic manufacturing, and hence creating more demand for industrial space and warehouses.

New age startups



- Emergence of new age tech logistics startups, strongly penetrating in this space and developing competitive offerings.
- Several players entering the B2B space, driven by manufacturing.
- New players bringing in more technology and digital systems for higher productivity, triggering overall industry growth.

Technology advancement



- Modern technology solutions creating opportunities in terms of expansion of solutions across the value chain.
- Warehouses being conceptualised and integrated with technologies such as, Internet of Things (IoT), robotics and artificial intelligence (AI).

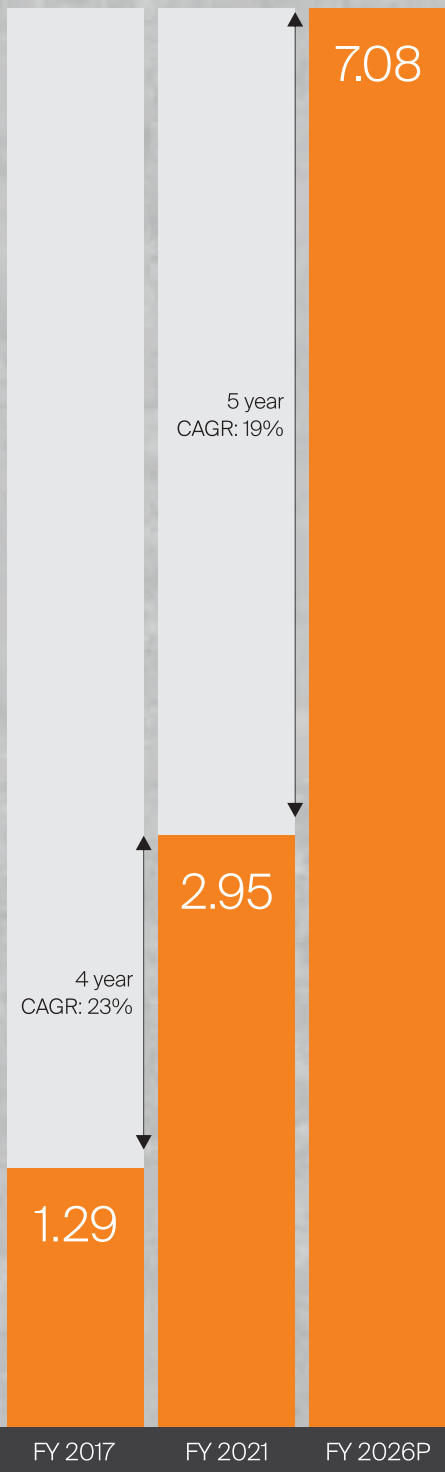
Flourishing ecommerce



- Rise in ecommerce leading to expanded operations, catering accelerated demand.
- Changing consumer behavior, demanding convenience through last-mile connectivity, ease of returns and other value-added services.
- Emergence of Direct-to-consumer (D2C) brands seeking end to end logistics services.
- Omni channel retailing further boosting demand for multiple warehouses to serve the end consumers.

MARKET OPPORTUNITIES

TOTAL WAREHOUSING TRANSACTIONS ACROSS THE 8 PRIMARY MARKETS

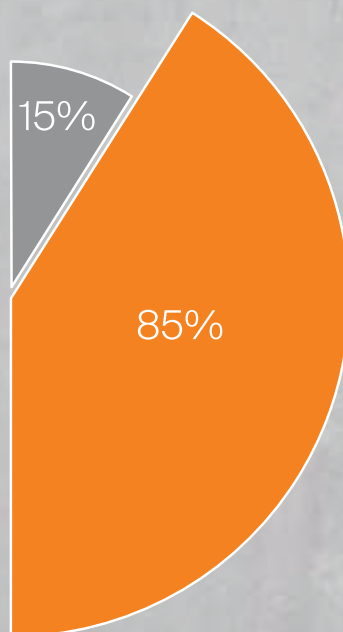


Source: Knight Frank Research

Notes:

- 8 primary markets include NCR, Mumbai, Pune, Bengaluru, Chennai, Hyderabad, Kolkata, Ahmedabad.
- FY 2026P denotes the projected transaction volumes in FY 2026.

TRANSACTION SHARE BY END-USE OF SPACE



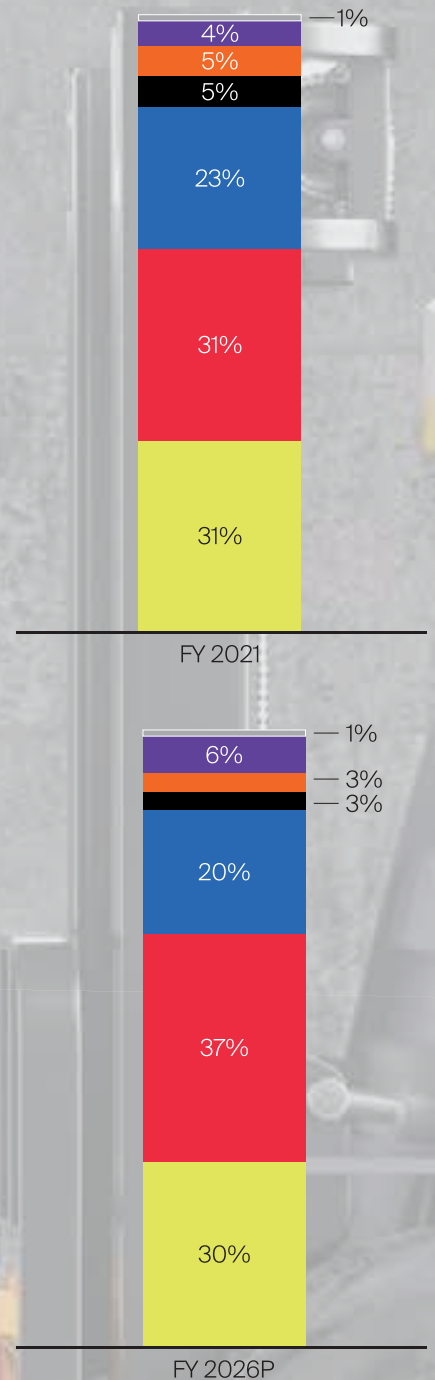
Legend: ● Warehousing ● Industrial

Source: Knight Frank Research

Notes:

- Warehousing transactions refer to storage activity
- Industrial transactions refer to manufacturing activity

EXISTING AND PROJECTED SECTOR SPLIT OF WAREHOUSE DEMAND



Legend: ● 3PL ● E-commerce ● Retail ● FMCG ● Miscellaneous ● Other Sectors ● FMCD

Source: Knight Frank Research

Notes:

- Warehousing demand data includes light manufacturing/ assembling.
- Other Sectors include all manufacturing sectors (automobile, electronics, pharmaceutical, etc) excluding FMCG and FMCD.
- Miscellaneous category includes services such as telecom, real estate, document management, agricultural warehousing and publishing.

SECTOR-WISE SHARE OF TRANSACTIONS

**3PL**

FY 2018: 35%

FY 2019: 36%

FY 2020: 35%

FY 2021: 31%**E-COMMERCE**

FY 2018: 14%

FY 2019: 24%

FY 2020: 23%

FY 2021: 31%**RETAIL**

FY 2018: 12%

FY 2019: 11%

FY 2020: 8%

FY 2021: 4%**OTHER SECTORS**

FY 2018: 21%

FY 2019: 21%

FY 2020: 23%

FY 2021: 23%**FMCD**

FY 2018: 6%

FY 2019: 3%

FY 2020: 4%

FY 2021: 5%**FMCG**

FY 2018: 7%

FY 2019: 4%

FY 2020: 4%

FY 2021: 5%**MISCELLANEOUS**

FY 2018: 4%

FY 2019: 1%

FY 2020: 4%

FY 2021: 1%

Source: Knight Frank Research

Notes:

- Warehousing demand data includes light manufacturing/ assembling.
- Other Sectors include all manufacturing sectors (automobile, electronics, pharmaceutical, etc) excluding FMCG and FMCD.
- Miscellaneous category includes services such as telecom, real estate, document management, agricultural warehousing and publishing.

HANDS-ON INNOVATION

CONNECTING SMART NETWORKS



GET READY FOR INDIA

YOUR PARTNER FOR SUCCESS!

It is with great pleasure and enthusiasm that I welcome you to LogiMAT India, the premier trade fair for intra-logistics and transportation management. LogiMAT India is more than just a trade fair; it is a platform that unites visionaries, cultivates knowledge sharing, and fuels the future of the logistics industry. With an unwavering commitment to showcasing the latest trends, cutting-edge technologies, and innovative solutions, LogiMAT India provides a dynamic environment for professionals to connect, collaborate, and transform the way we envision and execute logistics operations.

For over two decades, LogiMAT has established itself as a leading international trade fair for intra-logistics and process management. As the epicentre of innovation and expertise in the field, LogiMAT in Stuttgart has been instrumental in driving advancements and shaping the future of the logistics industry globally.

Building upon this legacy, the satellite show LogiMAT India holds immense importance in expanding the reach and impact of LogiMAT. By bringing LogiMAT to India, we aim to bridge the gap between international excellence and local market needs, fostering collaboration and facilitating knowledge exchange between Indian and global logistics players.

It is a testament to our commitment to empower the Indian logistics sector with the tools and knowledge required to stay competitive in today's fast-paced and ever-evolving market. Together, LogiMAT in Stuttgart, China, Bangkok and now India form a powerful synergy that strengthens the global logistics community, propelling innovation, and propelling us towards a future of efficient, agile, and sustainable supply chains. Join us at LogiMAT India as we embark on this exciting journey of collaboration, knowledge sharing, and transformation in the logistics industry.



BERNHARD MÜLLER

Executive Vice President &
Member of the Management Board
Landesmesse Stuttgart GmbH

LogiMAT INDIA ADVISORY COMMITTEE

“As a global automation and robotics company, LogiMAT is the hub for major innovation in automation in intralogistics and material handling in the automation sector. It is a very good opportunity for India to get exposure towards global technologies through this exhibition of LogiMAT that is being organized in India.”

Mr. Satish Shukla

Co-Founder,
ADDVERB TECHNOLOGIES



“LogiMAT, is the major trade show/event for Jungheinrich AG in Stuttgart, is one of the largest gatherings of participants every year. With the motto "We're the Intralogistics Pioneers," Jungheinrich once again took center stage at LogiMAT 2023, reaffirming our commitment to sustainable advancements in automation, digitalization, and e-mobility. As the largest exhibitor in the trade fair, we continue to lead the industry.”

Mr. Manojit Acharya

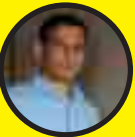
Managing Director,
JUNGHEINRICH LIFT TRUCK INDIA



“This should be the event for warehouse and logistics that shouldn't be missed. LogiMAT is touted as the most prestigious event in the warehousing and intralogistics space. I would expect the same standard in the Indian edition in terms of attendance and participation. - Yashraj Rao, AVP, The Hi-Tech Robotic Systemz”

Mr. Anuj Kapuria

Founder and CEO,
THE HI-TECH ROBOTIC SYSTEMZ



“It is a great privilege to be a part of the advisory committee. Very excited to welcome LogiMAT to India to experience the modern logistic show. Really excited to have a peep in a world-class exhibition that exhibits international innovative technology and practices in the logistic industry which is a pillar of the infrastructure growth story of India.”

Mr. Chetan Gole

CEO – MHE,
ACTION CONSTRUCTION EQUIPMENT



“The inaugural edition of LogiMAT India holds immense potential to transform the logistics landscape in India. I am thrilled to be a part of this journey as an advisory committee member. My expectation from the show is to see a vibrant display of innovative products, solutions, and technologies that address the evolving needs of the industry. I am confident that LogiMAT India will provide a platform for collaboration, learning, and driving operational excellence in the logistics sector.”

Mr. S A Mohan

CEO & Director,
ARMES MAINI STORAGE SYSTEMS



“We are very much looking forward to the premiere of LogiMAT India. It is an exciting country, an exciting market for intralogistics. A great trade show seems guaranteed.”

Mr. Sascha Schmel

Managing Director,
Material Handling & Intralogistics, VDMA



“LogiMAT debut in India bodes very well for the entire logistics industry. I strongly believe that such forums bring together key stakeholders within the industry to brainstorm key issues and opportunities in the near future. Keeping these in mind, I am confident that a show of this calibre will bring forward the latest advancements in intralogistics solutions, automation technologies and sustainable practices from developed nations to India.”

Mr. Anay Shukla

Chief Customer Officer,
WELSPUN ONE LOGISTICS PARKS



“The first Advisory Committee Meeting of LogiMAT India 2024 was a highly insightful and enriching experience. Thoroughly cherish this golden opportunity to meet and interact with industry professionals, leaders, and innovators from different walks of life.”

Mr. Rajeev Mehta

Vice President - MHE,
NILKAMAL LTD.



“LogiMAT India's debut edition is an exciting development for the logistics industry. I believe this event will bring together key stakeholders, enabling fruitful conversations and exchange of ideas. I have high expectations for the show, hoping to witness the latest advancements in intralogistics solutions, automation technologies, and sustainable practices.”

Mr. Nailesh Gandhi

Managing Director,
EXPRESS GLOBAL OF COMPANIES



“Our team at Racks and Rollers is eagerly counting down the days until LogiMAT India 2024. It's an unparalleled platform where we can showcase our latest innovations, network with like-minded professionals, and contribute to the growth and success of the intralogistics and transportation industry in India.”

Mr. Azeem Syed

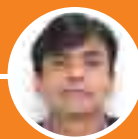
Co-Founder,
RACKS & ROLLERS



“We are delighted to be part of the advisory committee for the proposed LogiMAT India 2024. This exhibition would go a long way in promoting various critical initiatives needed for the Warehousing & logistics industry including a focus on reduction in logistics costs, enhanced automation, focus on ESG and adopting various construction and delivery practices followed globally.”

Dr. Ramnath Subramaniam

CEO,
TVS INDUSTRIAL AND LOGISTICS PARKS



“This is the perfect timing for the introduction of LogiMAT to India, which is the world's leading intralogistics & process management trade fair. It is poised to become one of the biggest platforms for the Indian logistics industry and the global solution providers to network amongst peers, find new business avenues, enable market expansion, and receive maximum brand visibility. We wish LogiMAT India the very best and we are positive that it shall add substantial value to the growth of the logistics sector in the country.”

Mr. Rahul Agarwal

Vice President,
INVEST INDIA



LogiMAT INDIA ADVISORY COMMITTEE

“I am impressed by the speed of India. The world's leading show for intralogistics, LogiMAT will come to India in February 2024. We have an international network bringing buyers and content which fits the Indian market. You will see a lot of business opportunities, you will meet key players in the industry from India and abroad and I am sure this is the time to be in India given the rapid pace of the economy, growth rate and the need for automation and improvement in intralogistics. See you all in February 2024.”

Mr. Peter Kazander

Managing Director,
LOGIMAT INTERNATIONAL



EXHIBITOR PROFILE

Intra-Logistics, Transportation & Process Management:

- Material handling and storage system
- Warehouse and equipment
- Warehouse and production controls / robotics
- Packaging, weighing, measuring, franking
- Loading technology and systems
- Retrofitting
- Industrial trucks and accessories
- Information and communications technology
- Order-picking systems
- Labelling and identification
- Simulation software
- Storage system software
- Shipping and transport software
- Stock management, inventory, and archiving software
- Drive technology
- Energy, environmental technology, recycling, waste disposal
- Security
- Outsourcing partners
- Logistics facilities
- Consulting, planning, implementation
- Third – party logistics (3PL) providers / 4PL / 5PL
- Warehousing and distribution services
- Ecommerce logistics and fulfilment services
- Last mile delivery, express logistics and urban logistics solutions
- Autonomous vehicles and drones for delivery



LogiMAT INDIA PROFILE



VISITOR PROFILE

- Pharmaceutical
- Food
- Fast Moving Consumables Goods
- Consumer Goods
- E – Commerce
- Automotive
- Wholesale
- Handicraft
- Retails
- Fashion, Apparel and Textile
- Electronics
- Architects and Consultants
- Agricultural Goods
- Cement
- Oil & Gas
- Liquor & Beverages
- Cold Storage
- Ports, Terminals, and Cargo
- Railways, Highways, Infrastructures
- Freight Forwarders – 3PL, 4PL, 5PL
- Builders, Engineers, Consultants
- Hotels, Hospitals, Stadiums
- Steel and Rubber Industry
- Information Technology (IT) Hardware
- Telecommunication

PARTICIPATION FEES

DOMESTIC

INTERNATIONAL

Shell Scheme (Built-up Booth)

INR 16,000/sqm

EUR 300/sqm

Bare Space (Raw Space)

INR 15,000/sqm

EUR 280/sqm

Co-Exhibitor Fees

INR 50,000

EUR 1000

Registration Fees

INR 10,000

EUR 150

Stand Option Pricing & Early Bird Discount

Corner Stand (two sides open)	=	5% prime charges will be applicable
End Stand (three sides open)	=	10% prime charges will be applicable
Island Stand (four sides open)	=	15% prime charges will be applicable

Area Discount:

Area between 30 sqm - 70 sqm	=	5% discount of stand rental
Area between 71 sqm - 100 sqm	=	10% discount on stand rental
Area above 101 sqm	=	15% discount on stand rental

Early Bird Discount:

Participation before 15 September 2023	=	Overall discount of 10%
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NOTE: Stand systems, registration fees, Co-exhibitor fee and directory advertising costs are not eligible for discounts. All prices are subject to GST at the current rate of 18%. Our standard terms and conditions of business apply. Subject to change and alteration.

ACCOMPANYING

PROGRAMME

1. Conference on Intralogistics and Warehousing:

The logistics and warehousing sector in India has witnessed significant changes due to the rise in online purchases and shifting consumer buying patterns post-pandemic. Government initiatives, such as GST implementation and enabling policies, have fuelled sector growth. The warehousing market is driven by a thriving manufacturing sector, increased consumer spending, and growth in international trade. Predictions indicate that the market will reach INR 2243.79 billion by 2026, growing at a CAGR of 10.90%. India's logistics industry benefits from technological advancements, policy initiatives, and infrastructure investment. The National Logistics Policy 2022 focuses on infrastructure development, digitalization, skill development, regulatory reforms, and sustainability.

LogiMAT 2024 conference addresses the state of the logistics and supply chain industry in India, emphasizing sustainability, digital transformation, infrastructure development, skill development, collaboration, and regulatory reforms. The event features panel discussions, fireside chats, industry presentations, and networking opportunities to explore sector challenges and opportunities.

Key Discussion Points:

- Unlocking the power of digital technologies
- Enhancing the last mile delivery
- Sustainability in logistics and supply chain
- Building resilient supply chains
- Infrastructure development in India's logistics landscape
- Skill development for future-ready logistics professionals
- Driving synergy in the logistics ecosystem
- Regulatory reforms and opportunities in the logistics and warehousing industry
- Logistics 4.0: technologies for supply chain innovation
- IoT, robotics and automation in warehouse management
- Human robot collaboration in logistics

2. Conference on Transportation Management:

The transportation logistics sector in India is undergoing a transformative phase, fueled by economic growth, urbanization, and the rise of e-commerce. The government's investments in infrastructure and advanced technologies are meeting the demand for efficient transportation services. Multimodal logistics integrating various transport modes optimize supply chains, attracting foreign investment and enhancing India's competitiveness in global trade.

LogiMAT 2024 Conference on Transportation Management addresses the sector's growth potential that can make India a global leader and drive economic development.

Key Discussion Points:

- Transforming the movement of goods: freight forwarding and transportation
- Unlocking the potential of 3PL, 4PL, and 5PL: enhancing supply chain efficiency
- Advancing supply chain and fleet management with software innovations
- Smart logistics: harnessing technology for enhanced shipping, tracking and last mile delivery
- Preserving perishables: temperature-controlled solutions and services
- Optimizing e-commerce fulfillment: innovations for smooth order fulfillment
- Insights from consulting and advisory services in logistics and transportation management
- Tracking technologies revolutionizing transportation and logistics
- Cross-border logistics and customs clearance: challenges and opportunities
- Environmental and sustainability solutions in logistics and transportation
- Autonomous vehicles and drones in future mobility
- Port and terminal management solutions for efficient operations

3. Conference on Machine Vision for Logistics:

The International Conference for Machine Vision focuses on the transformative power of machine vision technology in the logistics industry in India. With increasing complexity and globalization of supply chains, automation and digitalization are crucial. Machine learning enables data analysis, pattern recognition, and predictions, leading to efficiency and innovation. The machine vision market in India is projected to grow at a CAGR of 15%.

VISION 2024 aims to explore machine vision's impact on movement, sorting, tracking, and order fulfillment. Through presentations and discussions, real-life examples of machine vision in logistics will be showcased, fostering collaboration and knowledge exchange among participants. The event highlights advancements in traceability, real-time tracking, quality control, and automated handling systems.

Key Discussion Points:

- Machine vision for traceability and tracking
- Quality control and inspection with machine vision
- Automated handling systems and robotics
- Machine vision in last-mile delivery
- Future trends and innovations in machine vision
- Machine vision innovations for enhancing order picking efficiency





THE PREMIER TRADE EXHIBITION FOR
INTRALOGISTICS SOLUTIONS, WAREHOUSE
& PROCESS MANAGEMENT

25 - 27 OCT, 2023

IMPACT EXHIBITION CENTER
BANGKOK / THAILAND



INTERNATIONAL TRADE FAIR FOR
INTRALOGISTICS SOLUTIONS,
TRANSPORTATION & PROCESS MANAGEMENT

28 FEB - 01 MAR, 2024

IEML, DELHI NCR / INDIA



INTERNATIONAL TRADE SHOW
FOR INTRALOGISTICS SOLUTIONS
& PROCESS MANAGEMENT

19 - 21 MAR, 2024

MESSE STUTTGART / GERMANY



INTERNATIONAL TRADE SHOW
FOR INTRALOGISTICS SOLUTIONS
& PROCESS MANAGEMENT

08 - 10 MAY, 2024

SNIEC, SHANGHAI / CHINA

India

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Key to Markets



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SCAN TO



EXHIBIT

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